

How to Get Free Labor – Part 3

Travis: Hey Matt, what's the haps, brotha?

Matt: Not a lot, how you doin' man?

Travis: I'm doin' great. This is Part 3 of our InstaCash Outsource Plan. Part 3 of like, what? 3,479,232 something?

Matt: Yeah, you might have missed a couple, but that's pretty much right.

Travis: (Chuckles) Why do 3 steps when you can do it in a couple million? (Laughs) Now, this is Part 3. Part 1 was the whole outline, the whole brainstorm session and the theory behind how to get all your labor for free.

And Part 2, if I recall correctly, was how to go and find the people to do the work for you...how to find that labor.

Matt: Yeah.

Travis: Which brings us to wonderful Part 3 which is, and I still haven't come up with a good name for this, but it's basically finding our partners...or, farmers kinda call this co-ops...the people that are gonna share our expenses with us.

So Part 3 of the InstaCash Outsource Plan is finding partners or co-ops that's gonna actually help us foot the cost or all of the cost or we can even turn this into a little business. But that's what Part 3 is. I think, right? We're on the same page?

Matt: That's what I had in my mind...

Travis: Okay, cool. I say we just ditch the whole thing and talk about fishing all day.

Matt: Hey, sounds good to me.

Travis: (laughs) Actually, we are gonna talk about fishing a little bit, because this is kind of the way I like to do all my marketing. So let's kinda look at a... not parable, what's the... analogy...

Matt: Yeah.

Travis: Anybody that's been on my list or I've trained, my three things is, find a hungry crowd, find out what they're hungry for and give it to them. And kind of a lot of that is like fishing. You want to find a pond or lake, or basically a water area

where a group of fish is hanging out, a group of hungry fish and look what they're biting on, and give it to them, right? It's kinda like a fishing expedition in a way.

So, okay, here we are... we've got, say an article person that's writing articles for us and what we want to do is, we wanna find a co-op partner that will go in on these articles for us and defray some of that cost or all of the cost, ideally, because that's what this is all about, doing it for free.

So we got to have partners or co-ops, so we gotta find a pond that would be interested in folks that would like to have articles written for them. There's all kinds of ponds, and what we're gonna do is kind of discuss the different kinds of ponds and then discuss some of the bait to get them and some other kind of ways that we can get them into our own ponds.

Obviously the first one that comes to mind is going to Internet marketing forums. That is a pond where lots of hungry fish hang out that would like articles or any other type of service that we might be talking about, reports, autoresponder sequences, audios, so on and so forth.

It may not be the best pond, and we'll talk about that, but it's a great pond. Warrior Forum is a great one. There's a couple ways we can dangle some bait in front of that group of fish there.

One way is we can pay \$20 to go and fish there. That's called the Warrior WSO, which is a Warrior Special Offer. Now I'm sure you're familiar with that, I don't know about our folks there, but if you go to Warrior Forum – W-A-R-R-I-O-R-F-O-R-U-M dot com... and you need to sign up if you haven't already, and you actually have to make about 30 posts or so if you haven't done that, which is not hard, you just go in and join the conversation.

But there's a little section of the forum called Warriors Special Offers. In there, in the Warriors Special Offers, you can make special offers to the folks there.

There's also a section there called Warriors for Hire. It doesn't get nearly the traffic I don't think, Matt, that the WSO forum does but you can still post in the Warriors for Hire and I think that is free if I'm not mistaken.

Matt: I'm pretty sure... I don't know, they've changed some rules in the past year, but I think that one is free still.

Travis: If it's not free, and I can't remember, I think it is free, but if it's not free though, I would definitely post it in the WSO section, rather than the Warrior for Hire only because (chuckles) the WSO section sometimes has anywhere from 500 to 700 people searching in it. And they're all looking to buy something... it's

amazing. Sometimes that WSO section has more people than the actual main part of the forum itself.

Matt: I'm looking at it right now, and the Warriors Special Offers section has 587 people viewing it. So that's, right there, that's almost 600 people ready to buy.

Travis: Those are shoppers right there. Those are all shoppers and buyers right there. So, that's a great pond, right? You've got 587 people in there, that's a great pond of folks. Obviously not all those people will want to bite on your bait, but what I think is a better way to go about this is to actually offer some bait.

So many people don't do this and what has been successful for me, in my marketing and such, is giving them something for free. So what you could easily do is have your article writer write you five or 10 articles, whatever you can afford and give half of those away for free.

So you'd post your WSO with a title Get Five Articles Written for You, you can even do it if it's all in one niche, that'll be your title to get them to click on your post. Once you get them in there, you want to be completely frank and honest about what you're trying to do.

Because it's not gonna do you any good to have somebody sign up for your five free articles and think that's all they're gonna get from you. So you just tell the whole story. Say, "Hey, I want to find partners that will help me defray my costs on article writers. So what I'm thinking we'll do is, we'll just share the cost. And what I'd like to do is go ahead and give you five articles completely free with no strings, all you have to do is put in your name and e-mail address and I'm gonna make you an offer to buy more."

And you tell them that. You want them to buy more articles. But what you're trying to do, is move people from the WSO pond into your pond. How am I doing, Matt?

Matt: Yeah, it's very good... I like where you're going with this.

Travis: Not all these people that move from their pond into your pond are gonna be... you know, they're not gonna bite on the bait or the fish or the stuff to give them all the time.

But what you want to do is, if you can get 75 or 100 people to say hey yeah or put their hand up to say yeah I'm interested in getting articles. I'm interested in paying for articles. And you just tell them I'm only looking for three or five or 10 co-ops partners, right?

Matt: Yeah.

Travis: And that's all you're looking for, but if you could build that pond, then, when somebody drops off, if they drop off, then you've got a pond you can always go back to and fish in and sell your articles.

Matt: Yeah. And another thing, kind of a... I mean, it's not a big deal on the front end, but when you think about it down the road, as the spots are filled then people are going to be willing to pay more and more for those spots. They're gonna see the exclusivity of it...

Travis: Right.

Matt: And you can actually start charging more and start making a little bit more on it too.

Travis: Yeah, and what you're really doing is, you're building a notification list.

Matt: Yeah.

Travis: So, I mean we're using the pond analogy, which may be muddying the pond a little bit, but you're really building a notification list, right? Hey, get five articles for free, that way you can look at them, you can use them on your site, you can see the quality of the articles and as soon as they sign in you can make them an offer to buy five more if you want to, to defray your costs on the 10.

But let them know, from time to time, once a week, once a month or whatever, you're gonna make offers to them to buy more articles. And they'll be cheap, because you're co-oping this.

Matt: Yep.

Travis: You're gonna have, basically, a list of people there that will be glad to hear from you as long as you do it on the up and up and are completely frank about it. All you're doing is making a partnership.

Matt: Yeah.

Travis: Can you make a business out of it? Hell yeah you can make a business out of it. If you want to generate some extra money, not only to defray your article marketing costs, you can come up with more article packs or other things they might be interested in, reports, so on and so forth.

There's lots of little Internet marketing forum ponds that you can fish in. A lot of them will be free. You can also do this in your sig. file right? So, most Internet marketing forums will allow you to put in a signature file, so if you're really, really short on money and don't want to spend the \$20 on a WSO, which is really... it's

kind of being nearsighted because if you get 100 people on your list for 20 bucks (chuckles), I mean, that's like really cheap.

But you can, put a little forum signature in and drive them back to a free blog or free post where you explain all this, and still get them to opt in for your five articles or what have you, and then get them on your notification list.

So we're just finding ponds, we're putting out some bait... almost all Internet marketers will want to have articles... it's good bait.

Matt: Oh, definitely. Yeah, it's one of the hottest selling items, in my opinion that I see on the forms and stuff like that.

Travis: Exactly. And you know from time to time, you can give your list some more. So say, you wanna do a new niche every month. Say, "Hey, I found this new niche that I'm going into"... let's say it's on... I hate to say... if I say hunting everybody gets mad at me (laughs) so let's say it's on fishing... let's say it's on bass fishing.

So, here we are... "I found this new niche, a new style of bass fishing or what have you, bass fishing in northern Canada and I'm getting a set of articles written on that, if you're in the bass fishing niche, here's an article and this is a quality article, here's an article for free, and if you'd like more, you can get nine more articles or 10 more articles for a low \$49. So they're paying \$4.90 per article.

So you can do that to keep in contact with them. Will everybody use that bass fishing article? No. Will everybody take you up on your offer? No. All you're needing is two or three people to fund your bass fishing articles.

Matt: Yep.

Travis: Okay, so that's one little pond you can go to. Another pond that for some reason a lot of people overlook is what I call Mom-And-Pop sites. Or basically, local businesses that are out there that you could cater to as well.

And it's the same type of fishing. Let's say... I had a good example before we did this interview... (laughs) let's see if I can remember it... oh yeah! Let's say that you're doing... you're selling one of the popular ClickBank muscle building products, okay?

So you find an article writer that's gonna write you great articles on building muscles and supplements and all that good stuff. So a great off-line market or a great market you might go to is gyms or fitness centers that have websites. In the key thing there is, those guys will pay you \$20, \$30, \$50 per article.

Matt: Yep.

Travis: So you could probably just have one or two clients that will find all of your article writing for that niche. And they will love you.

Will it maybe take some explaining on how to... on what they can use the articles for? It might. But it's well worth it. What I would do is, look for gyms that are already advertising, like on Adwords, or doing some type of online advertising and they'll definitely understand what's going on.

You might even approach the gym right there in your town and just say, "Hey, I've got an article writer that's writing me articles on the muscle and fitness market. What I was wondering is if you would like to defray my costs, if you'd like to have those articles as well so you could put them up on your site, you can send them out to your readers, so on and so forth.

And probably just one partner will pay for your article writing, because they would easily give you \$20 per article.

Matt: Oh, definitely. And some of the higher priced markets, probably real estate or something, you could get even more than \$20, I'd say.

Travis: Exactly. And I'm just using the gym example as one example. And how do you approach these guys? You approach them the same way. If you want to find all the gyms in your state, and what you want to do is come up with one or two articles that they can have for free, right?

And you contact them and say, "Hey," and you know, tell them who you are..."I just want you to know I've got a couple of articles you can use, absolutely free. And all you have to do to get them is put your e-mail address in here. I making this offer to you because what I'm hoping is that you may be interested in purchasing more articles down the road. You don't have to, but that's what I'm gonna be doing, making you offers down the road."

So then you build a little, basically, opt in list of gym owners or workout centers that you can go to if you lose a partner, or you can just sell more articles to or do SEO for, or back linkings for, all kinds of stuff.

A lot of gyms would love to come up... I know my gym would love to come up for Russellville workout center or Russellville bodybuilding, but they don't know how to do it.

Matt: Yeah, definitely.

Travis: And they would more than likely pay 100 bucks, 200 bucks a month, to have somebody doing a back link campaign, which you might have to explain to them, but that would easily pay for your back link campaign several times over.

Matt: Yeah, and I just wanted to add in, and we've talked about it before, but that's exactly what I got one off-line business to do. They're paying for my back linking campaigns. They've paid me, pretty well, \$5000 a year so far. It covers my back linking completely and theirs, so, it's out there and it's not hard.

You hit the nail right on the head when you said a minute ago to find people who already doing stuff online...

Travis: Right.

Matt: In my experience with talking to off-line businesses, the ones that are doing it online, they're struggling to figure out the online game, and they're open to help. But the ones that aren't online, sometimes it's kind of hard to talk him into getting online, they don't really see the need yet.

Travis: Yeah, yeah, you're totally right. And then, if a guy's got a website, look and see if they doing opt-ins. I wouldn't say to throw them out if they're not doing opt-in's, but if they're doing some type of opt in stuff on their page, they understand the game a little bit better than the other off-line folks. And if they're advertising on Adwords, oh my gosh... (Chuckles)

Matt: Oh, yeah.

Travis: You know you're gonna nail that pretty good. You know, dentists is a great crowd, a lot of dentists are moving in... putting up websites, and advertise on Adwords. So if you're doing teeth whitening stuff, or if you got... basically want articles for your Adsense site, if you go that direction, you can easily sell those to dentists if they're high quality articles.

Matt: Oh yeah, definitely.

Travis: And that could be stuff that they could send out to their customers, so on and so forth. Heck, they could even print them out and put them in their newsletter if you want to do that, you know. So there's all kinds of ways to get these people to partner up with you.

Matt: Yeah. And one little thing, a report I read that had little example that I thought was pretty cool for getting noticed by these off-line people... you know, I don't want to stray too far off...

Travis: Right.

Matt: But basically to get their attention... if they're advertising on Adwords, what someone did was take a screenshot of their ad, circled it and wrote a little note that said "Do you want to get these for free? Call me."

Travis: (laughs) That's awesome.

Matt: That's like, all it said. And, I don't know, I loved that. I think that's a great idea, something like that where you just kind of shock them...

Travis: Right.

Matt: And catch their attention, I think that's a great way to get them to call you back and set something up.

Travis: Sure, exactly. That's a great idea. I wanted to give stuff away for free, as long as you're very up front... you can't just say "Hey, here's two free articles, sign up to my list" and then send them an e-mail every month.

And people won't mind... if they're interested in the articles, they'll sign up. If they're not interested, they're not gonna sign up, you know? A lot of people will sign up for the two free articles, but if you say "Hey, I'm gonna basically ask... want you to buy some more" and they don't sign up, you're not losing anything.

Because all you're really looking for, for what we're talking about, it is just 3, 4, or 5 partners...

Matt: Yeah.

Travis: And that's all you're looking for. If it becomes wildly profitable sure, you could turn it into a little business, and that'll probably happen to a lot of folks, because these little ponds and lakes are full to the brim of starting fish like that, that need stuff like that.

So those are two really great ponds you can fish in. I would recommend if you're gonna go the opt-in route that you sign up with Aweber. They're very cheap. You can also outsource that to an off-line guy. If you find a gym that's not doing opt ins or whatever, (chuckles) this is another...

When we were at the Mass Control conference, I found a guy... this is all he was doing as a living. He had basically one Aweber autoresponder account, and he would go to off-line businesses and explain to them how they could contact their customers or their prospects (chuckles).

He set them all up under the same Aweber account, and he charged them \$100 a month to manage their accounts.

Matt: Wait, so he's paying \$20 or whatever a month to Aweber and he's charging each client \$100?

Travis: Right.

Matt: That's awesome... that's smart.

Travis: He sets up their little messages for them and if they want to send anything out they just send it to him and he sends it out to all their members, so on and so forth. But yeah, he's charging each one of those a hundred dollars a month and he gets them locked in there, (chuckles) because if they cancel their thing, they don't get their leads back.

Matt: Yeah.

Travis: I forget what he said his average people was, but he said he's had people that have been there for a year at least. And that's basically this model too, right?

You basically buy a service and you go out there and manage the service for somebody...cause it's hands off for them, they just tell you what they want, you set it up on their website or what have you, or have their Web designer do it and the leads come into your Aweber autoresponder service and you send it out and manage it all for them for the low price of \$99 a month.

Matt: Yep, that's beautiful.

Travis: Brings him in big business too (laughs), because even a restaurant... restaurants are just now, some of the main chains are getting into doing this, to where they have birthday clubs and such, and they send you an e-mail on your birthday and contact you.

Matt: Oh, yeah.

Travis: But that's, to them, to off-line businesses, most times they have to pay for radio ads, pay for TV ads, pay for newspaper ads... they have to pay a huge telephone directory bill if they're that type of business.

They're not used to having something where they only pay \$100 a month and it brings them like, hordes of customers every time they send out an e-mail.

Matt: Yeah.

Travis: (chuckles) it's like, oh my gosh!

Matt: It's a no-brainer for them, yeah.

Travis: Right, yeah. So they'll always stay signed up. That's just another little angle there. But I think between those two ponds and giving these folks, you know, giving these fish something to nibble on and getting them into your pond, you will never have another need or want for partners again, and you get all your articles, anything you're trying to do, free, basically.

If you want an audio, say you want to do an interview series with one of the top bodybuilding experts and it's gonna cost you 800 bucks, I'm sure you can go to some of the ClickBank guys that are already selling bodybuilding products and have them defray your costs on the back end.

So what do you do? You can give them like, 10 free minutes of the audio, right? "Here's the first 10 minutes of this 90 minute interview for free. If you'd like the rest of it, it will be X amount of dollars. I'm only looking for 4 partners."

And dude, I'll tell you, the hunger for back ends for digital products or for almost any business, is insatiable.

Matt: Yeah. I think we mentioned this before, but if I came to you with an offer for the relationship market and said I've got an interview with the top guy in America, well it doesn't even have to be the top guy in America, with a reputable guy and offered you to have rights for couple hundred bucks, would you not jump all over it?

Travis: Oh heck yes I would. (Chuckles) And so would probably everybody else in the relationship niche. Because it's only money to me. I mean, the money on my end, because if I buy from you for \$400, the first thing I'm gonna do is slap up a real easy sales page, throw it up on the page there and I'm gonna offer to my list of 20,000 buyers and I'm gonna make probably 8, 10, 12, \$15,000 on it, even if I did a crappy job on it.

Matt: Yeah.

Travis: The whole thing for me is time, I'm time starved. I don't have the time to go out and find the guide interview and edit it all and to get it in the right format so, if a guy like you comes up, I'm like, dude! Heck yeah! And if you give me one a month, I'll buy it, every month. I'll buy all that you've got.

Yeah, the back ends out there are huge. And especially in this economy, there are companies out there that are looking how to monetize their list and stuff. I had a... I'm not gonna tell you what product it was... but I was working with a clothing company. They're an online clothing company and they were looking for ways to monetize their business.

One of the products they started selling was on weight loss, because their market is basically women that have bought clothes online and they did really good with a weight loss product, amazing with a weight loss product.

So, if you think out of the box a little bit too, all online businesses can be one of your ponds, right? So you could easily say, "Hey, I've got this such and such

expert, here's the first 10 minutes of the interview. I'd like to give it to you for free... just put your name and e-mail address in here.

Just to let you know, I'm doing this because I want you to buy the whole interview. And not only do I want you to buy the whole interview, I'd like to give you more interviews like this down the road. And I'd like to contact you and let you know when I have an interview available. And if that's all cool and hunky-dory with you, just put your name and e-mail address in there. If you don't want to be contacted, don't sign up for the free 10 minutes." But I don't think you're gonna have any problems.

Matt: No, I don't think so either.

Travis: They're going to be starving for it. I don't know if I mentioned this in this interview are not, and I don't know if anybody ever did it, but Frank Kern, at a Mass Control conference said that, and you know he's got \$1 million a year dog training business with no back end... and he said I just don't have time to mess with it. (Laughs)

I don't know if any of the 500 people in that audience jumped up and said, hey, let's find him an interview, let's find him something he can sell on the back end. Maybe somebody did because there was a whole bunch of bright people in there. But that is very, very common, so that's another great way to go about it. Look what you can offer your starving crowd on the backend.

Matt: And you know if someone like Frank is doing it, it's wide open, there's so many people doing it.

Travis: Oh, yeah. Even if you have 100 back ends (chuckles) as a merchant, even if you have 100 of them, are you still looking for more? Heck yeah!

Matt: Yes, definitely.

Travis: but what really is going on is, most businesses only have one backend or no back ends. I won't say most businesses... I'll say a lot of businesses online right now, especially digital marketers that are selling information products. There's a handful that really understand that they need to have some backends.

But for every one of those, there's 10 guys out there that are trying to make money on the front end...

Matt: Yes.

Travis: That would love to have a backend product, or they can just offer it as a bonus or an upsell or what have you. But they're a starving crowd right there.

Matt: Yep. Okay, what's the next part going to?

Travis: I don't know if I have another pond, do you have one?

Matt: No, I think you covered all the ones I had in mind too.

Travis: (laughs) And I don't think people really need 50 different ponds to fish in.

Matt: But don't we want to get people really confused and just really jam them up and give them as many as we can?

Travis: (laughs) Well sure! Sure, that's our whole goal here, to confuse everybody right? (Laughs)

Matt: Yeah, and make things as difficult as possible.

Travis: But no, I think if you're a member... a lot of people talk bad about forums, and I understand why, but I think if you belong to a forum and you do what they teach you in kindergarten, which is don't talk bad about other people, don't potty mouth people, if you don't have something good to say don't say it at all, you can build up great partners at any forum that will foot all your bills for you for any type of content that you need.

Matt: Yep.

Travis: Make great partners. I think me and you initially met at the Wealthy Affiliate forum. I mean, that's where we initially came into contact with each other. I don't recommend hanging out on a forum every single day doing nothing but looking for bad news and spreading more bad news and so on and so forth.

Go to a forum to help other people. And I don't care what level you're at, unless you just found the Internet, but more than likely you'll be able to... if you know how to make a link, if you know how to post an article, you can help other folks out. You can offer at least a pat on the back to somebody.

Matt: Yeah.

Travis: Some moral support.

Matt: Yeah, even a congratulations on something, anything like that goes a long way.

Travis: Right. And basically, do what they teach you in kindergarten and what your moms taught you, I mean, that's all forum stuff is. Put a link in your forum signature. You know, "Hey, need cheap articles? Looking for partners." And then have them drive into a free blog or what have you, and say "Hey, here's five free

articles I'd love to give you and the reason I'm giving these five free articles to you is because I would like you to buy five more.

And not only that, I'd like to let you know when other articles are available, because what I'm trying to do is get partners together to where we can all get our articles for less than we would if we had to buy them by ourselves. Now if that's cool with you, put your name and e-mail in here and I'll let you know when I have articles available."

And people will do it. I mean, that's all you gotta do.

Matt: Oh, definitely, people will jump on it.

Travis: And pretty soon you're gonna get your first subscriber. The it might be five, then it might be 10, 15, 20, and you don't need a lot. You just need a few that you can go out and make offers to.

You know, some of those... and I'm kind of going off on a tangent here but I just really want to pound this home because this applies for all marketing. People that do really, really well in the website flipping business... basically when you buy a website for one price and you fix it up a little bit and flip it... have lists of buyers, a list of people, a notification list of people that are interested in buying websites. And all they do is, once they find a website, is they go out to that list and they say, "Hey, here's a website that's available, here's the details on it."

They don't tell them what website or maybe not even exactly what niche. "If you're interested in it, just fill out this form." But they basically have a pond, their own pond full of fish that are interested in consuming websites.

Matt: Yep. They sell them a lot faster than just listing them too, and hoping people find them.

Travis: Oh, yeah. And with a lot less headache because they're not out in the middle of a public forum... you know one of the things I do for my niche research is I go to Digital Point and Sitepoint and look at the sites for sale... (laughs)

Matt: Oh, yeah. Definitely.

Travis: And it says, "This site is doing \$35,000 a month with \$15,000 in advertising costs..." and it shows the niche and everything. And it's like, uuuhhhhh, you know? (Laughs) Pretty soon you got more websites popping up just like that one because you're giving out all the details.

Plus, everybody's doubting you, so on and so forth, whereas if you have your own little pond you can go out and make those offers yourself and sell them for a whole lot more.

I know a guy that does, actually I think it's called Viper Business, that dude sells websites for way more than what they sell them on Digital Point and Sitepoint. And the reason is, most of the fish that he's got stocked in his pond are not Internet marketers.

Most of them are baby boomers looking to buy a business that doesn't require a lot of time for them to run. So they're less interested in what the actual niche will cost, because their mindset's different. They're looking at their options, they're looking at, "Well I could buy a McDonald's and that's gonna cost me \$750,000 and then what of I really bought for myself. I bought myself a job where I've got to be there every day, or worry about managers", and that's not what they had in mind for their retirements. (Chuckles)

So they would rather take \$500,000 and buy a website that only requires two or three or four hours a week to maintain and they know what the income's gonna be, even if it takes them two or three years to pay it off.

Matt: Oh, yeah.

Travis: It's just a different set of fish. But yes, this is a model that I apply even in all my marketing. I have a relationship product, I go to ponds where people are having trouble with their relationship areas.

I have, on my side of it, I have an opt-in where I give them free tips, free videos, free interviews and develop a relationship forum in hopes that they'll buy my product. And all my product, my back end products, which I am painfully short of... (laughs)... and that model works for finding partners as well.

This is probably gonna be the shortest part of the whole series, and it's actually... it seems like the hardest part, but it's really not. Find a pond, give them some bait, get them on your deal and take care of your fish while they're in your pond and you will never be hungry again.

How's that for hype? (Laughs) But I think that's about all I've got on this. I really hope this series helps some folks and gives them a completely different mindset. The response that we've already gotten from the Part 1 going out has just been phenomenal. It's only gone out to a few people, but people are saying "Wow, you really changed my whole idea of not only how to get content but how to make money online" because you can have anything you want as long as you find other folks involved and put them all together.

Matt: Yep, that's exactly right. I don't think I could've said it any better.

Travis: Alright man, that is the end of our InstaCash Outsource Plan. Hope you enjoyed it. Give us some feedback. What's our e-mail address Matt?

Matt: help@Instacashkeywords.com

Travis: So that's it for right now... help@Instacashkeywords.com... we'd love to hear any feedback you have on this. If there's any kind of materials we can give you to make it easier, just let us know. Talk to you next time... bye-bye.

Matt: See you guys!